Return of Organization Exempt From Income Tax
Under section 501(c) of the Internal Revenue Code (except black lung benefit
trust or private foundation) or section 4947(a)(1) nonexempt charitable trust

OMB No. 1545-0047

		riment of the Treasur) al Revenue Service	/   ı	Note: The organization may ha	ve to use a copy of this re	tum to satis	afy state reporting	requirem	ents.	Inspection
	<b>A</b> 1	For the 1998 ca	lendar y	ear, OR tax year period begi	nning October 1.	.1998	1998, and endin	9 Sept	ember	30 ,19 99
	<u>B</u>	Check if:	Please	C Name of organization						fication number
	$\square$	Change of address	use IRS label or	GALLAUDET UNIVERS	ITY			53-019	9507	
	=	initial return	print or	Number and street (or P.O. bo		eet address)	Room/sulte	E Teleph	one numi	ber
		Final return	type. See	800 FLORIDA AVENU	E, NE			202-65	51-529	99
		Amended return	Specific			<del></del>		F Check		f exemption application
		(required also for State reporting)	instruc- tions.	WASHINGTON DC 200	02			• •		s pending
			ion 🕨	<ul> <li>X Exempt under section 50</li> </ul>	01(c) (3 ) <b>∢</b> (inse	rt number)	OR ▶ ☐ section	n 4947(a)	(1) none	cempt charitable trust
	Note	e: Section 501(c)	(3) exer	mpt organizations and 4947(a)(	1) nonexempt charitable tr	usts MUST	attach a complet	ed Sched	tule A (Fo	vm 990).
	H(a)	is this a group re	eturn filed	i for affiliales?	Yes	X No	I If either box in I- exemption num			nter four-digit group
				r of affiliates for which this return is ited by an organization covered by			J Accounting met		Cast	X Accusal
	K			organization's gross receipts are r	<del></del>		****		with the IR	S: but if it received a
		Form 990 Packa	ge in the	mall, it should file a return without	financial data. Some states	require a co	omplete return.			·
				used by organizations with gro						<del></del>
	Pi			Expenses, and Chang		r Fund B	lalances (See	Specific	Instruc	tions on page 13.)
				gifts, grants, and similar a		الما				
				upport		1a	6,763,1	13		
			-	support		1b	<del></del>	0	ŀ	
$\simeq$		1		ontributions (grants)		1c	82,480,0	00		
9 2000				s 1a through 1c) (attach so			_			
				<u>, 243 , 113</u> noncash \$					ļ	89,243,113.00
C/1		_		ce revenue including gover		-		, , , , , , , ,	ļ	30,071,844.00
			•	ues and assessments						0
JEN S				ings and temporary cash i						4,735,583
ر				interest from securities				. 5	<u>                                     </u>	585,785
~		N .				6a		0		
뉎		b Less: re	ntal exp	penses		6b		0		
2		c Net rent	al inco	me or (loss) (subtract line	6b from line 6a)			. 6c		0.00
Z	2	7 Other in	vestme	ent income (describe 🕨				) 7		0
SCHWKED	Revenue	8a Gross a	mount	from sale of assets other	(A) Securities		(B) Other			
Ö	æ	than inv	entory		76,368,296	8a			ŀ	
		<b>b</b> Less: cos	t or othe	er basis and sales expenses .	58,411,782				į .	
		<b>c</b> Gain or	(loss) (	(attach schedule) STMT .2					1	
				ss) (combine line 8c, colun				. 8d		17,956,514.00
				and activities (attach sche					ļ	
		a Gross re	evenue	(not including \$	of					
				ported on line 1a)		9al		0		
		Less: di	esvéx	penses otnerithan fundrais	ing expenses	9b	·	0		
				(loss) from special events				. 9c		0.00
						10a		0	<del> </del>	0.00
		b (2)	in a silver	inve្រើថ្មីy, leas returns and oods sold		10b		<u> </u>		
				รรัฐ (rom Şales of inventory (atta			line 10a)	~		0.00
				(from Part VII, line 103) .	, (				<del> </del>	
				(add lines 1d, 2, 3, 4, 5, 6					<del>                                     </del>	142,592,839.00
			servio	ces (from line 44, column (	B))	,		. 13	<del> </del>	
	8			and general (from line 44, o					+	85,507,932.00
	Expenses			om line 44, column (D)) .					┝	30,380,215.00
	훘			ffiliates (attach schedule).					<del>                                     </del>	1,001,136.00
	ш	17 Total ex	Dence	s (add lines 16 and 44, co	lumn (Δ\\		• • • • • • • • • • • •	17	<del> </del> -	0
	_	18 Excess	or /dofi	cit) for the year (subtract I	ing 17 from line 12\		·····	40	<del> </del>	116,889,283.00
	set								<del>                                     </del>	<u>25,703,556.00</u>
	ä	20 Other-	os of II	und balances at beginning	or year (from line 73,	coiumn (A	ች <i>))</i>		<del> </del>	231,952,906.00
	Net Assets			in net assets or fund bala					!	(8,196,484)
	_	21 Net ass	as or ii	und balances at end of yea	ai (combine lines 18, 1	9, and 20	<u>)</u>	. 21	1 :	249,459,978.00

For Paperwork Reduction Act Notice, see page 1 of the separate instructions. STF FED1923F.1

249,459,978.00 Form **990** (1998)

Part II Statement of All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See Specific Instructions on page 17.) Functional Expenses Do not include amounts reported on line (C) Management (D) Fundraising (A) Total (B) Program services and general 6b, 8b, 9b, 10b, or 16 of Part I. Grants and allocations (attach schedule) ..... 22 (cash \$ noncash \$ 22 Specific assistance to individuals (attach schedule) STMT 3 23 23 3.349.520 3,349,520 Benefits paid to or for members (attach schedule) . . . . . . 24 24 25 Compensation of officers, directors, etc..... 25 771.446 0 771,446 0 26 26 60,760,916 51,646,779 8,551,824 562,313 <u>4,669,9</u>13 27 27 1,556,638 6,226,551 0 28 28 Other employee benefits ...... 8,163,834 6,122,876 1,892,037 148,921 29 Payroll taxes ....... 29 0 30 30 0 0 0 31 31 76,000 0 76,000 0 32 Legal fees ..... 32 n 0 33 33 2,037,786 1,324,561 704,694 8,531 34 Telephone ....... 34 476,314 456,422 19,892 35 35 320,732 427,642 <u>99,422</u> 7,488 Occupancy..... 36 36 3,464,166 0 3,464,166 0 37 Equipment rental and maintenance ..... 37 52,925 34,401 <u>15,571</u> 2,953 38 Printing and publications ..... 38 1,468,644 954,619 394,355 119,670 Travel ..... 39 39 867,790 17,084 1,335,062 450,188 40 Conferences, conventions, and meetings . . . . . 40 758,870 493,266 265,604 0 41 41 0 0 0 42 42 Depreciation, depletion, etc. (attach schedule) . . 602 2,542, 1,369,093 <u>3.911.695</u> Q 43a 43 Other expenses (itemize): a Insurance 1.028.226 1,028,226 0 b Bkst, Press, Cost of Sales 43b 1.338.735 0 1,338,735 0 c Books, films, library, periodicals 43c 802,816 793,024 9,792 Food Service 43d 1,389,724 n 1,389,724 0 e See Attached Stmt 5 43e 12,387,849 6,556,070 19,048,411 104,492 Total functional expenses (add lines 22 through 43) Organizations completing columns (B) - (D), carry these totals to lines 13 - 15 44 116,889,283.00 85,507,932.00 30,380,215.00 1,001,136.00 Reporting of Joint Costs. — Did you report in column (B) (Program services) any joint costs from a combined educational campaign and fundraising solicitation? ...... x No If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_ \_\_; (ii) the amount allocated to Program services \$ (iii) the amount allocated to Management and general \$ ; and (iv) the amount allocated to Fundraising \$ Part III Statement of Program Service Accomplishments (See Specific Instructions on page 20.) What is the organization's primary exempt purpose? ▶ Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.) All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.) a Instugtion and Academic Support (1000 & 4000) \_\_\_\_\_ (Grants and allocations \$ Statement 6 57,531,431 Research (2000) (Grants and allocations \$ Statement 6 4,736,174 Public Services (3000) \_ \_ (Grants and allocations \$ 4,332,362 d Student Services\_(5000)\_\_\_\_ (Grants and allocations \$ Statement 6 <u>720,9</u>02) 18,907,965 Other program services (attach schedule) (Grants and allocations \$ f Total of Program Service Expenses (should equal line 44, column (B), Program services) ...... ▶ 85,507,932,00 STEFFD1923F 2

Part IV Balance Sheets (See Specific Instructions on page 20.)

Note:	Where required, attached schedules and amounts with column should be for end-of-year amounts only.	in the	description	(A) Beginning of year		(B) End of year
45	Cash — non-interest-bearing			1,899,192	45	1,064,163
46	Savings and temporary cash investments		0		. 0	
47a	Accounts receivable		Į			
	Accounts receivable  Less: allowance for doubtful accounts		11,691,654 462,000	1	47c	11,229,654
	Pledges receivable		1,033,000	1		
1	Less: allowance for doubtful accounts		0	<del></del>		
49 50	Grants receivable			1,037,014	49	315,241
30	(attach schedule)			٥ ا	50	0
51a	Other notes and loans receivable (attach					
<u>"</u>		51a				
AR I	Less: allowance for doubtful accounts					849,303
	Inventories for sale or use			1,327,242		1,193,034
53	Prepaid expenses and deferred charges			1,342,304		433,754
54	Investments — securities (attach schedule)	SIM	Ţ. Ņ	111,085,412	54	127,832,807
55a	Investments — land, buildings, and equipment: basis	55a				
Ь	Less: accumulated depreciation (attach	552				
-	schedule)	55b		_0	55c	0
56	Investments — other (attach schedule)			0	56	0
	Land, buildings, and equipment: basis	57a	224,064,914			
b	Less: accumulated depreciation (attach					
50	•	57b	97,393,980			126,670,934
30	Other assets (describe ▶		/		58_	0
59	Total assets (add lines 45 through 58) (must e	equal	ine 74)	252.769.689.00	59	270,621,890.00
60	Accounts payable and accrued expenses			12,288,508		12,407,020
61	Grants payable		61	0		
62	Deferred revenue	6,840,793	62	6,879,338		
63 64a	Loans from officers, directors, trustees, and ke					
틝	schedule)		63	0		
휌	Tax-exempt bond liabilities (attach schedule).				64a	
65	Mortgages and other notes payable (attach sch Other liabilities (describe > REFUNDABLE ADVAN		•		_	0
65	Outer Habilities (describe - REPUNDADLE ADVAN	CBO Ó	GITTITION III	1,687,482	3	1,875,554
66	Total liabilities (add lines 60 through 65)			20,816,783.00	66	21,161,912.00
	enizations that follow SFAS 117, check here p 67 through 69 and lines 73 and 74.					
8 67	Unrestricted			174,322,634	67	178,910,148
듄 68	Temporarity restricted			10,624,489		16,164,873
සි 69	Permanently restricted	47,005,783		54,384,957		
Orga	anizations that do not follow SFAS 117, check complete lines 70 through 74.	e▶ □ and				
b 70	Capital stock, trust principal, or current funds	o	70	0		
<u>설</u> 71	Paid-in or capital surplus, or land, building, and	d equi	pment fund		71	0
9 72	Retained earnings, endowment, accumulated in		•	0	72	. 0
Net Assets or Fund Balances 68 69 Orga 71 72 73	Total net assets or fund balances (add lines 70 through 72; column (A) must equal line 19 a	lumn (B) must		70		
74	equal line 21)			231,952,906.00		249,459,978.00
117	Total Hantifice alia tier assers ( Inita naigh)	دع رها	or imes on and (s)	<u>252,769,689.00</u>	<i>,</i> ~	270,621,890.00

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

	4 22 4	<u> </u>	:		A - 474 - 4	-					A III
Ра	rt IV-A		iation of Revenu	-		Par	t IV-B	Reconciliation	-		•
			l Statements wit		-			Financial Sta	atements wi	in E	xpenses per
		<u>-</u>	See Specific Instr	ucuons	s, page 22.)	<u>.                                    </u>		Return		т	1
а			other support per	a	134,396,355	а		penses and losse financial stateme		а	116,889,283
b		included on , Form 990	line a but not :			b		ts included on line 17, Form 990:	e a but not		
(1)	Net unrea	lized gains				(1)	Donate	d services			
(2)	Donated s	nents services	\$ (6,240,697)			(2)		e of facilities <u>\$</u> ear adjustments	· · ·		
(3)	and use of Recoveries	f facilities	<u>\$</u>					d on line 20, 90 \$			
• •	year gran	ts	<u>\$</u>			(3)	Losses	reported on			
(4)	Other (sp.					(4)	-	Form 990 . <u>\$</u>			
	•	perty	\$ (1,955,787)	1. I							
	Add amou	ints on lines	s (1) through (4)▶	Ь (	8,196,484.00	1	Add am	ounts on lines (1)	through (4)▶	ь	
C				C 14	2,592,839.00	С		ninus line <b>b</b>	-	С	116,889,283.00
d		included on but not on	-	1		đ		ts included on line 90 but not on line	-	ľ	ĺ
(1)		nt expenses ed on line	1			(1)		nent expenses uded on line			
	6b, Form	990	\$				6b, For	m 990 <u>\$</u>			
(2)	Other (sp	ecity):				(2)	Other (s	specify):			
			\$					<u> </u>			
			s (1) and (2) . >	d				ounts on lines (1)		q	
е			12, Form 990			е		penses per line 1		١.	
			Dimenters 1					dus line d)			
Ра			cers, Directors, 1 Instructions on p			Emb	noyees	(List each one e	even it not co	mpe	ensated;
	30	se opecinic	instructions on p	age 21	(B) Title and av	erace l	nours per	(C) Compensation	(D) Contributions	i lo	(E) Expense
		(A) Name a	and address		week devote			(if not paid, enter -0)	employee benefit pla deferred compensa	ans &	account and other allowances
			Florida Ave, NE			-					
		C 20002			President	-	40	305,821	35,8	302	0
	Paul Kell er Sprind		alden_Rd 901	. – – -	VP- Adm 8	Bu:	s <b>4</b> 0	189,814	24,	074	0
		sen, 1442 , MD 20	<u> Pebblestone Dr</u> 904		VP-Acad.	Aff	. 40	148,381	17,!	589	0
	_		7 S. River Clubh	ouse_R							
	ood, MD			-	VP-PCNMP		40	127,430	27,	260	<u> </u>
				. – – -			7			_	
					-						
	· <del>-</del>				-					İ	
	<b></b>									$\dashv$	
	<b>_</b> _									$\dashv$	
					<u> </u>						
75	alt related on	ganizations, of	istee, or key employee i f which more than \$10,0	000 was i	provided by the re	lated o					Yes X No
	If "Yes," at	ttach sched	ule — see Specific	instruc	tions on page	<del>22</del> .					

Pa	rt VI Other Information (See Specific Instructions on page 23.)		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76		х
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		х
	If "Yes," attach a conformed copy of the changes.			
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a		x
b	If "Yes," has it filed a tax return on Form 990-T for this year?	78b		х
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79		х
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership,			
	governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a		х
b	If "Yes," enter the name of the organization ▶			
	and check whether it is exempt OR nonexempt.			
81a	Enter the amount of political expenditures, direct or indirect, as described in the			
E.	instructions for line 81	045		
	Did the organization file Form 1120-POL for this year?	81b	N/2	<b>}</b> —–
	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a		_x_
b	If "Yes," you may indicate the value of these items here. Do not include this amount			
	as revenue in Part I or as an expense in Part II. (See instructions for reporting in Part III.)			[
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	х	
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X	
	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	84b	N/Z	
85	501(c)(4), (5), or (6) organizations. — a Were substantially all dues nondeductible by members?	85a	N/2	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	N/2	<u> </u>
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization			
_	received a waiver for proxy tax owed for the prior year.  Dues, assessments, and similar amounts from members			
	9 11 400/ 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
	Section 162(e) lobbying and political expenditures			
,	Does the organization elect to pay the section 6033(e) tax on the amount in 85f?	85g	** /-	
9 h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount in 85f to its reasonable estimate of	osy	<u> </u>	<u>-</u>
	dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/2	<u>.</u>
86	501(c)(7) organizations. — Enter: a Initiation fees and capital contributions included on line 12			
h	Gross receipts, included on line 12, for public use of club facilities			
87	501(c)(12) organizations. — Enter: a Gross income from members or shareholders  87a N/A			
	Gross income from other sources. (Do not net amounts due or paid to other			
	sources against amounts due or received from them.)			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership? If "Yes," complete Part IX	88		x
89a	501(c)(3) organizations. — Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶; section 4915 ▶; section 4915 ▶			
b	501(c)(3) and 501(c)(4) organizations. — Did the organization engage in any section 4958 excess benefit	001		
C	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under	89b		<u> </u>
	sections 4912, 4955, and 4958▶			
	Enter: Amount of tax in 89c, above, reimbursed by the organization			
	List the states with which a copy of this return is filed NONE	005		
_	Number of employees employed in the pay period that includes March 12, 1998 (See instructions.)		1,	901
91	Located at $\triangleright$ 800 Florida Ave, NB, Washington, DC ZIP + 4 $\triangleright$ 20002			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 — Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year		-	`
	· · · · · · · · · · · · · · · · · · ·			,

Part	VII Analysis of Income-Producing Act	<del></del>	<u> </u>	<del></del>		<del></del>
Enter	gross amounts unless otherwise	Unrelated but	siness income	Excluded by sect	on 512, 513, or 514	(E)
indica	ated.	(A)	(B)	(C)	(D)	Related or exempt function
93	Program service revenue:	Business code	Amount	Exclusion code	Amount	income
а	Student Tuition & Fees					13,249,027
b	Government Grants & Contracts					2,844,737
C	Auxiliary Services					11,714,584
d	Other Sources (Publications,					2,263,496
е	Workshops & Testing)					
f	Medicare/Medicaid payments					
g	Fees and contracts from government agencies					
94	Membership dues and assessments					
95	Interest on savings and temporary cash investments			14	4,735,583	
96	Dividends and interest from securities			14	585,785	
97	Net rental income or (loss) from real estate:			1	•	
a.	debt-financed property			1		
	not debt-financed property			1		·
98	Net rental income or (loss) from personal property					
99	Other investment income					
100	Gain or (loss) from sales of assets other than inventory			18	17,956,514	
101	Net income or (loss) from special events		•	1		
102	Gross profit or (loss) from sales of inventory					
103	Other revenue: a					
b	Odici Tovolido. d			1		
c						
d						
e				i i		
104	Subtotal (add columns (B), (D), and (E))				23.277.882.00	30.071.844.00
105	Total (add line 104, columns (B), (D), and (E))					,349,726.00
	(Line 105 plus line 1d, Part I, should equal the a				🗸	,343,120.00
Part	·			Pumagag /Caa	Cassifa lastauti	one on page 20 \
Line ▼	organization's exempt purposes (other than by p	roviding funds for s	uch purposes).	· · · · · · · · · · · · · · · · · · ·	<del></del>	ent of the
93	······································					
93	(b Is related to the institution	<u>n's educati</u>	onal and c	ivic purpos	ses	
93						
93	d Provides a convenient source	of materia	ls and oth	er sources	to support	<u>educational</u>
	activities					
95 -	<ul> <li>96 Provides a source of funding</li> </ul>	for facili	tating the	needs of	students to	achieve
	educational goals	<del></del>				
	100 Is related to the institutio	<u>n's educati</u>	onal and c	<u>ivic purpos</u>	ses	
				·		
		<u></u>				
Part	<u> </u>		mplete this P	art if the "Yes	" box on line 8	8 is checked.)
	Name, address, and employer identification number of corporation or partnership	Percentage of ownership interest		ture of as activities	Total income	End-of-year assets
N/A		%				
		%				
		%				
		%				

um, including accompanying schedules and statements, and to the best of my knowledge er (other than officer) is based on all information of which preparer has any knowledge. (See Edward D Artis

### **SCHEDULE A** (Form 990)

### Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust Supplementary Information See separate instructions.

1998

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Must be completed by the above organizations and attached to their Form 990 or 990-EZ.

Employer identification number Name of the organization GALLAUDET UNIVERSITY 53-0199507 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees Part I (See instructions on page 1. List each one. If there are none, enter "None.") (d) Contributions to (e) Expense (a) Name and address of each employee paid more (b) Title and average hours (c) Compensation employee benefit plans & account and other than \$50,000 per week devoted to position deferred compensation allowances Dr. William A. Moses Professor 1449 Crofton Pk 40 125.905 Crofton, MD 0 21114 17,613 Dr. Carol J. LaSasso Professor 300 Virginia Ave Alexandria, VA 22302 40 124,873 17,508 0 Dr. William J. Marshall Professor Gallaudet Univ, Fowler Hall #203 Washington, DC 20062 40 123,993 14,952 0 Dr. H N Reynolds, Jr Professor 14608 Pebblestone Dr #1C Silver Spring, MD 20904 40 123,045 17,324 0 Professor Donald F. Moores 368 Broadview Lane Annapolis, MD 40 122,814 17,300 21401 0 Total number of other employees paid over \$50,000 480 Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions on page 1. List each one (whether individuals or firms). If there are none, enter "None.") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation The Common Fund PO BOX 909 Westport, Connecticut 06881-0909 Investment Manager 106,467 Segall Bryant & Hamill Investment Counsel 10 S. Wacker Drive Chicago, Illinois 6606-7407 Investment Manager 97,236 Roxbury Capital Management 100 Wilshire Boulevard, Suite 600 Santa Monica, California 90401 Investment Manager 93,082 Dean\_Investment\_Associates\_\_\_\_ 2480 Kettering Tower Dayton, Ohio 45423-2480 <u>Investment Manager</u> **85,179** Laurel Capital Advisors

One Mellon Bank Center, Suite 3925

Total number of others receiving over \$50,000 for professional services . . . . . . . . . . . . ▶

15258

85,081

Investment Manager

Pittsburgh, PA

Pa	rt IV-A Support Schedule (Complete only Note: You may use the worksheet in						
ملد	ndar year (or fiscal year beginning in)	(a) 1997	(b) 1996	(c) 1995	(d) 199		(e) Total
15	Gifts, grants, and contributions received. (Do not include	(4) 1957	(5) 1000	(0) 1000	(4) 100		(0) 1002
	unusual grants. See line 28.)	<del> </del> _					
16	Membership fees received						
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is not a business unrelated to the organization's charitable, etc., purpose						
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975						
19	Net income from unrelated business activities not included in line 18						
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf			·			
21	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						
22	Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets						
23	Total of lines 15 through 22						
24	Line 23 minus line 17						
25	Enter 1% of line 23						
26	Organizations described on lines 10 or 11: a Ente	er 2% of amount in o	column (e), line 24 .			26a	
b	Attach a list (which is not open to public inspection) show than a governmental unit or publicly supported organizations shown in line 26a. Enter the sum of all these excess amount of all these excess are considered.	ion) whose total gifts	for 1994 through 1	997 exceeded the	amount	26b	
C	Total support for section 509(a)(1) test: Enter line 24, col	turnn (e)				26c	
d	Add: Amounts from column (e) for lines: 18		19 26b	—		26d	
е	Public support (line 26c minus line 26d total)					26e	
f	Public support percentage (line 26e (numerator) divi	ided by line 26c (d	enominator))			261	%
27	show the name of, and total amounts received in each ye	-	ualified person." Ent	ter the sum of such	amounts fo	r each y	ear:
	(1997) (1996)						
b	For any amount included in line 17 that was received from that was more than the larger of (1) the amount on line 25 as individuals.) After computing the difference between the (the excess amounts) for each year:	for the year or (2) \$!	5,000. (Include in the	e list organizations	described in	lines 5 tl	hrough 11, as well
	(1997) (1996)	<del></del>	(1995)		_(1994)		<del></del> -
C	Add: Amounts from column (e) for lines: 15 20		16 21	<u> </u>		27c	
d	Add: Line 27a total and	d line 27b total	•			27d	
	Public support (line 27c total minus line 27d total)						
f	Total support for section 509(a)(2) test: Enter amount on						
g	Public support percentage (line 27e (numerator) divi	ided by line 27f (de	enominator))	• • • • • • • • • • • • • • • • • • • •	▶		%
	Investment income percentage (line 18, column (e) (		_ <del></del>	<u></u>			%
28	Unrusual Grants: For an organization described in line 10 open to public inspection) for each year showing the nam grant. Do not include these grants in line 15. (See instruc	e of the contributor,					

Part V

	(To be completed ONLY by schools that checked the box on line 6 in Part IV)			
			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	x	
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	x	
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31	x	
	If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			
	Advertisement in University catalog announcing registration dates and			
	program offered include a summary statement on the non-discrimination policy.			
32	Does the organization maintain the following:			
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	_X_	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32ь	х	<u> </u>
C	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	х	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d	х	
	If you answered "No" to any or the above, please explain. (If you need more space, attach a separate statement.)	11		
33	Does the organization discriminate by race in any way with respect to:			
а	Students' rights or privileges?	33a		x
b	Admissions policies?	33b		x
C	Employment of faculty or administrative staff?	33c		x
đ	Scholarships or other financial assistance?	33d		X
e	Educational policies?	33e		x
f	Use of facilities?	33f		х
9	Atin/etic programs?	33g		x
h	Other extracurricular activities?	33h		_x
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	х	
b	Has the organization's right to such aid ever been revoked or suspended?	34b		х
	If you answered "Yes" to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	x	

	rt VI-A Lobbying Expenditures by Elect (To be completed ONLY by an elig				on pa	age 6.)	Tage <b>U</b>
	k here ▶ a ☐ if the organization belongs to an affili k here ▶ b ☐ if you checked "a" above and "limite		s apply.				
	Limits on Lobbying	•				(a) Affiliated group totals	(b) To be completed for ALL electing
	(The term "expenditures" means						organizations
36	Total lobbying expenditures to influence public opinion (g				36		
37	Total lobbying expenditures to influence a legislative body				37		
38	Total lobbying expenditures (add lines 36 and 37)				38		<del> </del>
39	Other exempt purpose expenditures				39		
40 41	Total exempt purpose expenditures (add lines 38 and 39) Lobbying nontaxable amount. Enter the amount from the			•••••	40		
71		bying nontaxable	amount is —				
	Not over \$500,000			т			
	Over \$500,000 but not over \$1,000,000 \$100,00	0 plus 15% of the	excess over \$500,0	00			
	Over \$1,000,000 but not over \$1,500,000 \$175,00	0 plus 10% of the	excess over \$1,000	,000	41		
	Over \$1,500,000 but not over \$17,000,000 \$225,00	-		1			
	Over \$17,000,000						
42	Grassroots nontaxable amount (enter 25% of line 41)				42		
43	Subtract line 42 from line 36. Enter -0- if line 42 is more t				43		
44	Subtract line 41 from line 38. Enter -0- if line 41 is more t	nan line 38			44		
	Caution: If there is an amount on either line 43 or line 44	, you must file For	m 4720.				
	(Some organizations that made a section See the instru	ctions for lines 4	15 through 50 or .obbying Expendit	page 7.)			
	Calendar year (or fiscal year beginning in) ▶	(a) 1998	<b>(b)</b> 1997	(c) 1996		(d) 1995	(e) Total
45							
45	fiscal year beginning in) ▶						
	fiscal year beginning in) ▶  Lobbying nontaxable amount						
46	Lobbying nontaxable amount						
46	Lobbying nontaxable amount						
46 47 48	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures						
46 47 48 49 50	Lobbying nontaxable amount.  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures.  Grassroots nontaxable amount.  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures.  t VI-B Lobbying Activity by Nonelectin	1998 g Public Chai	1997	1996		1995	Total
46 47 48 49 50	Lobbying nontaxable amount	1998 g Public Chai	1997	1996	īnstr	1995	Total
46 47 48 49 50 Par	Lobbying nontaxable amount.  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures.  Grassroots nontaxable amount.  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures.  t VI-B Lobbying Activity by Nonelectin	g Public Char s that did not d	rities	/I-A) (See		1995	Total
46 47 48 49 50 Par During	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelectin  (For reporting only by organizations of the year, did the organization attempt to influence nations opinion on a legislative matter or referendum, through the Volunteers	g Public Char s that did not day, state or local leg	rities complete Part \ islation, including a	/I-A) (See	influer	nctions on pag	e 8.)
46 47 48 49 50 Pari	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelectin  (For reporting only by organizations opinion on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expense.	g Public Chars that did not coal, state or local legues of:	rities complete Part \ islation, including a	/J-A) (See	influer	rctions on pag	e 8.)
46 47 48 49 50 Par During	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelectin  (For reporting only by organizations of the year, did the organization attempt to influence nations opinion on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expended)	g Public Chars that did not coal, state or local legues of:	rities complete Part \ islation, including a	/I-A) (See	influer	retions on pag  ice Yes No  X  X	e 8.)
46 47 48 49 50 Parinpublic a b c c d	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelecting  (For reporting only by organizations)  g the year, did the organization attempt to influence nations copinion on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expended advertisements  Mailings to members, legislators, or the public	g Public Char s that did not deal, state or local legal suse of:	rities complete Part \ islation, including a	/I-A) (See	influer	rctions on pag	e 8.)
46 47 48 49 50 Pair Durining a b c d d e	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelecting  (For reporting only by organizations)  g the year, did the organization attempt to influence nations copinion on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expenditures)  Mailings to members, legislators, or the public  Publications, or published or broadcast statements	g Public Chars that did not del, state or local legues of:	rities complete Part \ islation, including a	/J-A) (See	influer	retions on pag	e 8.)
46 47 48 49 50 Parinpublic a b c c d	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelecting  (For reporting only by organizations or properties on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expenditures or properties or properties or the public or properties or published or broadcast statements  Grants to other organizations for lobbying purposes	g Public Chars that did not cool, state or local legues of:	rities complete Part \ islation, including a	/J-A) (See	influer	retions on pag  Ce Yes No  X  X  X  X  X  X	e 8.)
46 47 48 49 50 Par During public a b c d e f g	Lobbying nontaxable amount.  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures.  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelecting (For reporting only by organizations) go the year, did the organization attempt to influence nations or opinion on a legislative matter or referendum, through the volunteers Paid staff or management (Include compensation in expendical advertisements	g Public Chars that did not cook, state or local legues of:	rities complete Part \ islation, including a	/I-A) (See ny attempt to	influer	retions on pag	e 8.)
46 47 48 49 50 Parinpublic a b c c d e f g h	Lobbying nontaxable amount  Lobbying ceiling amount (150% of line 45(e))  Total lobbying expenditures  Grassroots nontaxable amount  Grassroots ceiling amount (150% of line 48(e))  Grassroots lobbying expenditures  t VI-B Lobbying Activity by Nonelecting  (For reporting only by organizations or properties on a legislative matter or referendum, through the Volunteers  Paid staff or management (Include compensation in expenditures or properties or properties or the public or properties or published or broadcast statements  Grants to other organizations for lobbying purposes	g Public Chars s that did not on state or local leg suse of: nses reported on li icials, or a legislati s, lectures, or any	rities complete Part \ islation, including a nes c through h.) .  ive body other means	/I-A) (See	influer	1995  actions on pag ace Yes No X X X X X X X	e 8.)

STFFED1955F.6

Pa	ırt VI	I Information Exempt Org	Regarding Tran	sfers To and Transaction	s and Relationships With Nonchari	itable		
51		he reporting organiza	ation directly or indirect		n any other organization described in section 501	(c) of th	e Cod	e
	-			section 527, relating to political org		г		
а		•		ncharitable exempt organization of:	_		Yes	No
					<b>-</b>	51a(i)		X
			• • • • • • • • • • • • • • • • • • • •			a(II)		X
b		er transactions:						
			=	=	•••••••	b(i)		<u> </u>
	(ii)			· -	······	b(ii)		X
	(iii)		= =		<u></u>	b(iii)		X
			-		<b>I</b> -	b(iv)		X
		-				b(v)		X
					P.	b(vi)		X
			_			C		X
đ	asse	ts, or services given l	by the reporting organiz		<ul><li>(b) should always show the fair market value of the ss than fair market value in any transaction or should be than fair market value.</li></ul>			
	(a) e no.	(b) Amount involved	Name of nonc	(c) haritable exempt organization	(d) Description of transfers, transactions, and shark	ng arrang	emen	ls
			N/A			-		
					1			
			1					
			1					
	section		e (other than section 50	with, or related to, one or more tax-e 11(c)(3)) or in section 527?		] Yes	5	N.
		(a) Name of organia	zation	(b) Type of organization	(c) Description of relationship			
N/A	·							
	•							
		· · · · · · · · · · · · · · · · · · ·	-					
							-	
				<del></del> -				
				-				
				<u></u> -	<del></del>			

EIN: 53-0199507

### TAX YEAR ENDED SEPTEMBER 30, 1999

### FORM 990, PART I-LINE 1 THRU 11

							<del></del>
		LINE 1		LINE 2	LINE 4	LINE 5	LINE 8
		CONTRIBUTIONS	,		INTEREST ON	DIVIDENDS	
		GIFTS, GRANTS,			SAVINGS AND	AND	NET GAIN
		AND SIMILAR		PROGRAM	TEMPORARY	INTEREST	<loss> ON</loss>
		AMOUNTS		SERVICE	CASH	FROM	SALE OF
	TOTAL	RECEIVED		REVENUE	INVESTMENTS	SECURITIES	ASSETS
Student Tuition and Fees	13,249,027			13,249,027			
Governmental appropriations	82,480,000	82,480,000	С				
Governmental grants and contracts:							
Unrestricted	2,844,737			2,844,737			
Contributions:							
Unrestricted	660,398	660,398	A				
Temporarily restricted	2,741,102	2,741,102	A				
Permanently restricted	3,361,613	3,361,613	A				
Endowment and other investment							
Income	4,735,583				4,735,583		
Reinvested investment earnings:							
Permanently restricted	585,785					585,785	
Other sources	2,263,496			2,263,496			
Net Investment gains	17,956,514						17,956,514
Auxiliary enterprises	11,714,584		_	11,714,584			
,	142,592,839	89,243,113		39,071,844	4,735,583	585,785	17,956,514

A: Form 990, Line 1a, Direct Public Support

C: Form 990, Line Ic, Government Grants

EIN: 53-0199507

TAX YEAR ENDED SEPTEMBER 30, 1999 FORM 990

STATEMENT 2

PART I-LINE GA-DAIN OR (LOSS), ON THE GALK OF ASSETS

						IF DOMATED,				GAIN OR
DATE	HOM	DATE	TO WROM	GROSS CALES	COST OR	VALUE AT DATE	EXPENSES	COST OF ANY	DEPRECIATION	LOSS FROM
ACQUIRED	ACQUIRED	SOLD	GOLD	PRICE	BASIS	OF DONATION	OF BALE	IMPROVENTR	BINCE ACQUIRED	BALE
various	Purchased	various	Brandes Investment	1,814,139.25	1,369,168.87	00'0	0.00	00.00	00.0	444,970.38
various	various Purchased	various	Doan Investment Counsel	6,357,364.84	5,547,019.88	00'0	00.0	00.0	0.00	810,344.96
various	various Purchased	various	Farrell-Wako	4,552,760.10	4,876,438.52	00'0	0.00	0.00	0.00	(323,678.42)
various	various Purchased	various	Laurel Capital Managed	4,821,755.53	4,043,160.97	00.0	0.00	0.00	00.0	778,594.56
various	Various Purchased	various	Boxbury Capital Magant	12,422,378.04	10,291,097.66	00.0	0.00	0.00	00.0	2,131,280.38
various	Purchased	Various	Begall Bryant & Mamill	1,691,270,79	1,270,777,54	00.0	0.00	0,00	00.0	420, 493.25
various	various Purchased	various	Vanture	713, 166.19	00.0	00.0	0.00	0.00	00.00	713,166.19
various	various Purchased	various	Common Fund-F/M Equity	28,686,483.87	14,821,186.96	0.00	0.00	0,00	00.0	13,865,296.91
various	various Purchased	vezious	Intermediate Investment	10,324,414,81	10,575,021.16	00'0	00.00	0,00	00,00	(250,606.35)
various	various Purchased	verious	Cash Needs	(2,375,000.00)	0.00	00.0	0.00	0.00	00.0	(2,375,000.00)
various	Purchased	verious	Loss on Property	213, 368.63	340,000.00	00.0	00.00	0.00	00.0	(26,631.37)
various	various Purchased	verious	Bond Allocarion	7,145,664,12	5,377,910.00	0.00	0.00	0.00	00.0	1,767,754.12
				76,368,295.61	58,411,781.56	0.00	00'0	0.00	00.00	17,956,514.05

## PART I-LINE 20-OTHER CHANGES IN NET ASSETS OR FUND BALANCES

AMOUNTE	(6,240,697.00)	(1,955,787.00)	(8,196,484,00)
DESCRIPTION	Net unrealized loss on investments	Loss on Property	

EIN: 53-0199507

### **TAX YEAR ENDED SEPTEMBER 30, 1999**

### FORM 990

STATEMENT 3

### PART II-LINE 23-SPECIFIC ASSISTANCE TO INDIVIDUALS

DESCRIPTION	AMOUNTS
STIPENDS	11,014
STIPENDS-TAXABLE	465,330
UNDERGRADUATE GRANTS-IN-AID	943,350
MSSD STUDENT AID	25,690
SCHOLARSHIPS & AWARDS	1,797,271
TUITION & FEES (GRANTS ONLY)	106,865
TOTAL	3,349,520

EIN: 53-0199507

TAX YEAR ENDED SEPTEMBER 30, 1999 FORM 990

### STATEMENT 4

PART II-LINE 42-DEPRECIATION, DEPLETION, ETC

PART IV-LINE 57B-ACCUMULATED DEPRECIATION

ACCUM	FY'99 777,611 56,928,304 29,538,370 9,292,604 857,091	97,393,980
DEPR	777,611 514,618 1,635,637 892,160 91,667	3,911,693
ACCUM DEPR	56,413,686 27,902,733 8,400,444 765,424	93,482,287
COST AS OF	2,332,834 166,680,823 31,448,576 20,948,617 1,310,945	1,343,119 1,343,119 224,064,914
ADD'L COST INC/(DECR) 9/30/99	2,332,834 3,531,028 321,722 2,744,908 192,797	
COST AS OF 9/30/98	0 163,149,795 31,126,854 18,203,709 1,118,148	1,343,119
DEP MET	" 1/s 1/s 1/s 1/s	
ACQ'D DATE	1999 1868-1984 88/PRIOR-92 68/PRIOR-92 80/PRIOR-92	_
NAME	Software 1999 Bulldings 1868-1984 Equipment 88/PRIOR-92 Outside Improvements 68/PRIOR-92 Library Books 80/PRIOR-92	Land Total

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows.

LIFE	(In Years)	30-60	) L	, E	2 Ç	<u>,</u> w
	Assets	Buildings	Equipment	Outside Improvements	Library Books	Software

EIN: 53-0199507

### TAX YEAR ENDED SEPTEMBER 30, 1999

FORM 990

STATEMENT 5

### PART II-LINE 43F-OTHER EXPENSES

DESCRIPTION	TOTAL	PROGRAM SERVICE	MANAGEMENT GENERAL	FUND- RAISING
Academic Research Adm. Consult.	2,542,659	1,906,994	613,188	22,477
Photocopying Services	102,008	66,305	33,727	1,976
Furniture & Equipment	3,469,064	2,254,892	1,197,907	16,265
Entertainment, Reception	533,610	346,847	161,002	25,761
Maintenance Contracts	554,861	360,660	190,151	4,050
Repairs	171,412	_	169,043	2,369
Service Contracts	5,483,207	4,890,477	592,730	0
Miscellaneous Services	1,695,272	1,101,927	581,853	11,492
Professional fees	385,109	250,321	127,542	7,246
Purchase Card	476,207	309,535	155,588	11,084
Special projects	255,953	166,369	89,584	
Campus Services	2,509,878	1,631,421	876,635	1,822
Bad Debt Expenses	380,589	380,589		
Plant Renovations	3,088,038	3,088,038		_
Perkins Loan Expenses	57,519	57,519		_
Loss on Long-Lived Assets	1,767,120	-	1,767,120	<b>-</b>
Interdepartmental credits	(4,424,095)	(4,424,045)	0	(50)
TOTALS	19,048,411	12,387,849	6,556,070	104,492

EIN: 53-0199507

### **TAX YEAR ENDED SEPTEMBER 30, 1999**

**FORM 990** 

STATEMENT 6

### PART III-STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

### A. Instruction and Academic Support

Gallaudet University provides Education Instruction to approximately 1,400 deaf and hard of hearing individuals at the undergraduate level. Approximately 500 students are enrolled in graduate programs. Model Secondary School for the Deaf has approximately 220 Deaf/HH students and Kendall Demonstration Elementary School has approximately 140 students.

### B. Research

Gallaudet's research activities are focused on improving communication between deaf persons and the hearing population: research in different methods of communication: and designing and evaluating devices in the area of hearing & speech communication. Gallaudet also conducts demographic studies and assessments tests.

### C. Public Services

Public Service activities extends educational opportunities to deaf adults: improve the quality of sevices provided to the deaf through training professionals: conducting a variety of summer programs on the Gallaudet campus; and through Extention Programs at other schools.

### D. Student Services

Consists of Counseling and Placement, Financial Aid, Health Services, Tutoring, and other student activities at Gallaudet University, serving approximately 1,900 students. Model Secondary School for the Deaf Residential School provides food service, activities, counseling, etc., to 220 students. Kendall Demonstration Elementary School provides food service and activities to approximately 140 students.

EIN: 53-0199507

### **TAX YEAR ENDED SEPTEMBER 30, 1999**

**FORM 990** 

STATEMENT 7

### PART IV-LINE 51A-OTHER NOTES AND LOANS RECEIVABLE

DESCRIPTION	AMOUNTS
SCHOLARSHIP LOANS	1,120,314
ALLOWANCE FOR DOUBTFUL ACCOUNTS	(271,011)
TOTAL	849,303

EIN: 53-0199507

### **TAX YEAR ENDED SEPTEMBER 30, 1999**

**FORM 990** STATEMENT 8

### PART IV-LINE 54-INVESTMENTS/SECURITIES

DESCRIPTION	AMOUNTS
LONG-TERM INVESTMENTS	
MONEY MARKET FUNDS	13,144,345
DEBT SECURITIES	30,096,748
EQUITY SECURITIES	70 040 756
EQUITY SECORITIES	78,248,756
REAL ESTATE AND VENTURE CAPITAL PARTNERSHIPS	6,342,958
TOTAL	127.832.807
TOTAL	127,832,807

### EIN 53-0199507 SEPTEMBER 30, 1999 1998 FORM 990 PART V LIST OF OFFICERS, DIRECTORS AND TRUSTEES GALLAUDET UNIVERSITY-BOARD OF TRUSTEES

(B) TITLE AND TIME

(D) CONTRIBUTIONS TO (E) EXPENSE ACCOUNT

(A) NAME AND ADDRESS Dr. Glenn B. Anderson University of Arkansas Rehabilitation Research & Training Ctr	SPENT ON POSITION Attendance at Board Meetings	SPENT ON POSITION (C) COMPENSATION EMPLOYEE BENEFIT PLAN & OTHER ALLOWANCES and and Meetings -OOOOOOOOOO	E BENEFIT PLAN -O-	& OTHER ALLOWA -O-
for Individuals who are Deaf & Hard of Hearing 4601 West Markham Street Little Rock, AR 72205	aaring			
Ms. Celia May L. Baldwin 253 St. Phillip Ct. Fremont, CA 94539-3118	<b>.</b>	=	z.	•
The Honorable David E. Bonior U.S. House of Representatives H-307, the Capitol Washington, DC 20515-2210	=	=		:
Mr. Philip W. Bravin 17 The Hamlet Pelham Manor, NY 10803	5	=		=
Dr. Vinton G. Cerf MCI WorldCom 22001 Loudoun County Parkway Błdg. F2, Fourth Floor Ashburn, VA 20147	<b>.</b>	=	=	=
Dr. Johnnetta B. Cole 1360 Beechwood Hills Court, NW Atlanta, GA 30327	=	Σ	:	
Ms. Susan J. Dickinson 7687 Halleys Drive Littleton, CO 80125	=	<b>=</b>		:

# GALLAUDET UNIVERSITY-BOARD OF TRUSTEES EIN 53-0199507 SEPTEMBER 30, 1999 1998 FORM 990 PART V LIST OF OFFICERS, DIRECTORS AND TRUSTEES

(E) EXPENSE ACCOUNT & OTHER ALLOWANCES	ē	<b>.</b>	=	÷	è	<b>z</b>
(C) COMPENSATION EMPLOYEE BENEFIT PLAN & OTHER ALLOWANCES	=	=	=	<b>.</b>	2	:
(C) COMPENSATION E		<u>.</u>	=	=	à.	=
(B) TITLE AND TIME SPENT ON POSITION	E	=	2	-	ŧ	=
(A) NAME AND ADDRESS Mr. Richard A. Dysart 654 Copeland Court Santa Monica, CA 90405	Dr. Mervin D. Garretson P.O.Box 398 27 Cotton Patch Hills Bethany Beach, DE 19930-0398	Mr. Bill Graham Microsoft Corporation 110/3058 15050 NE 36th St Redmond, WA 98052	Dr. Angela Jorge-Quinones 199-23 Calle 435/V.Carolina Carolina, Puerto Rico 00985	The Honorable Ray Lahood U.S. House of Representatives 329 Cannon House Office Building Washington, DC 20515-1318	Mr. Ken Levinson Executive Director/Children's Hearing Institute 122 East 76th Street, Suite 4A New York, NY 10021	The Honorable John McCain U.S. Senate 241 Russell SOB Washington, DC 20510-0303

## GALLAUDET UNIVERSITY-BOARD OF TRUSTEES EIN 53-0199507 SEPTEMBER 30, 1999 1998 FORM 990 PART V LIST OF OFFICERS, DIRECTORS AND TRUSTEES

(A) NAME AND ADDRESS	Dr. Carol A. Padden Dept of Communication Univ. of Callfornia San Diego La Jolla, CA 92093-0503	Dr. David A. Stewart Rm 343 Erickson Hall Michigan State University East Lansing, MI 48824	Mr. Charles V. Williams 3907 Northampton Road Cleveland Helghts, OH 44121	Mr. John T. C. Yeh WebbyNation, Inc 9401 Fox Hollow Drive Potomac, MD 20854
(B) TITLE AND TIME SPENT ON POSITION	=	=	<b>:</b>	<b>.</b>
(C) COMPENSATION	=	=	=	=
ND TIME (D) CONTRIBUTIONS TO (E) EXPENSE ACCOUNT POSITION (C) COMPENSATION EMPLOYEE BENEFIT PLAN & OTHER ALLOWANCES	E	=		ž.
(E) EXPENSE ACCOUNT & OTHER ALLOWANCES	.=			<b>=</b>

EIN: 53-0199507

TAX YEAR ENDED SEPTEMBER 30, 1998

FORM 990, SCHEDULE A

STATEMENT A

### PART III-LINE 4

Gallaudet University makes every effort to provide financial aid to qualified students who are able to demonstrate their need for assistance to continue their education at the post-secondary level.